

www.forcedair.com  
info@forcedair.com

550 Pharr Road, Ste 203, Atlanta GA 30305 USA

Ph. 404-816-4700  
Fax 404-816-0770



**COMMERCIAL FORCED AIR - INTERNATIONAL**  
**BASE PROPOSAL - ORDER ACKNOWLEDGMENT**  
**TERMS & CONDITIONS**



Purchaser: **Del Monte Fresh Produce (HK) LTD.**  
Address: **934-937 New World Office Bldg. East Wing  
24 Salisbury Road, Tsimshatsui, Kawloon HK**

Date	<b>15-May-02</b>	Quote #	<b>22115</b>	Revision	<b>Rev 3</b>
Purchase	X			Lease	

Plan/Elevation	<b>Two Tier PRS</b>	No. of Pallets:	Deep	5	Wide	2	High	2	<b>20</b>
		No. of Cases	Per Layer	6	High	9	54 cases		<b>1080</b>
<b>Configuration CFA-PRS-522-C</b>									
		LENGTH:	<b>25'-0"</b>	6500 mm					
		WIDTH:	<b>12'-4"</b>	3750 mm					
		HEIGHT:	<b>20'-0"</b>	6000 mm					
Contract Date <b>TBD</b>									
# of 2-Tier 20P rooms <b>4</b>									
Contact Name: <b>Francis Cheung</b>									

Total capacity as per cases **4320**

Phone: **852-2209-0728**

Fax: **852-2723-7011**

E-mail: **Fcheung@hk.freshdelmonte.com**

CODE	STANDARD CFA-PRS ITEMIZED MATERIALS	QTY	PRICE	TOTAL
IP-L	4" Thick Urethane Insulated panel ceilings, façades and Partition Walls 26 g stucco embossed galv. Steel, WF	4	included	included
ESS	Support Steel for the new panels & evaporators	4	included	included
IVLD-BGD	3200x4800mm BG Deur Insulated panel doors	4	included	included
RH2O-EO-13	Refrig. AHU equipment for DX (direct expansion) application	4	included	included
RCSM	HP side, 1-1 Air Cooled Condensing Unit	4	included	included
IRL	Interior Room Lighting	4	included	included
SSSR-F-522	SS storage racks, BW and GR for 522	4	included	included
SRG-522	Controlled humidity & Ethylene gassing	4	included	included
CFA-PRS-ME	Pressurization Control Panels & switches	4	included	included
CFA-PRS-BE	Pressurization fans	4	included	included
CFA-PRS-AL	Pressurization accessories with louvers	4	included	included
CFA-PRS-EXH	Automated ventilation for fresh air	4	included	included
CFA-CC-WIN	CFA Computer Controls for Ripening & HVR	4	included	included
CC-5	Concrete Curbs formed with 4x5x1/4" Galv. Angle	4	included	included

CODE	ITEMIZED DESCRIPTION OF INSTALLATION LABOR	QTY	PRICE	TOTAL
LBR-IP-L	4" Thick Urethane Insulated			
LBR-ESS	Partition Walls 26 g stucco embossed galv. Steel,	4	included	included
LBR-IVLD-BGD	Support Steel for the new panels & evaporators	4	included	included
L-RH2O-EO-13	3200x4800mm BG Deur Insulated panel doors	4	included	included
RCSM	Refrig. AHU equipment for DX (direct expansion) application	4	included	included
LBR-IRL	HP side, 1-1 Air Cooled Condensing Unit	4	included	included
L-SSSR-F-522	Interior Room Lighting	4	included	included
L-SRG-522	SS storage racks, BW and GR for 522	4	included	included
L-BR-PRS-ME	Controlled humidity & Ethylene gassing	4	included	included
L-BR-PRS-BE	Pressurization Control Panels & switches	4	included	included
L-BR-PRS-AL	Pressurization fans	4	included	included
L-BR-PRS-EXH	Pressurization accessories with louvers	4	included	included
L-BR-CC-WIN	Automated ventilation for fresh air	4	included	included
L-BR-CC-5	CFA Computer Controls for Ripening & HVR	4	included	included
	Concrete Curbs formed with 4x5x1/4" Galv. Angle	4	included	included

Customer Initials

Date:

EXHIBIT "G"

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BASE PROPOSAL - ORDER ACKNOWLEDGMENT  
TERMS & CONDITIONSPurchaser: Del Monte Fresh Produce HK LTD  
Address: 934-937 New World Office Bldg. East Wing  
24 Salisbury Road, Tsimshatsui, Kowloon HK

Date	15-May-02	Quote #	22115	Revision	Rev 3
Purchase	X			Lease	
Contract Date	TBD	# of 2-Tier 40P rooms	4	Total capacity as per cases	8640
Phone:	852-2209-0728	Fax:	852-2723-7011	E-mail:	Fcheung@hk.freshdelmonte.com

Plan/Elevation Two Tier PRS      No. of Pallets: Deep 10 Wide 2 High 2      40  
                                 No. of Cases Per Layer 6 High 9 54 cases      2160  
 Configuration CFA-PRS-1022-C  
 LENGTH: 45'-0" 13550 mm  
 WIDTH: 12'-4" 3750 mm  
 HEIGHT: 20'-0" 6000 mm  
 Contact Name: Francis Cheung

Terms: 25% Down payment with Order Confirmation &amp; Balance Confirmed L/C

CODE	STANDARD CFA-PRS ITEMIZED MATERIALS	QTY	PRICE	TOTAL
IP-L	4" Thick Urethane Insulated panel ceilings, facades and Partition Walls 26 g stucco embossed galv. Steel, WF	4	included	included
ESS	Support Steel for the new panels & evaporators	4	included	included
IVLD-BGD	3200x4800mm BG Deur Insulated panel doors	4	included	included
RH20-EO-13	Refrig. AHU equipment for DX (direct expansion) application	4	included	included
RCSM	HP side, 1-1 Air Cooled Condensing Unit	4	included	included
IRL	Interior Room Lighting	4	included	included
SSSR-F-522	SS storage racks, BW and GR for 1022	4	included	included
SRG-522	Controlled humidity & Ethylene gassing	4	included	included
CFA-PRS-ME	Pressurization Control Panels & switches	4	included	included
CFA-PRS-BE	Pressurization fans	4	included	included
CFA-PRS-AL	Pressurization accessories with louvers	4	included	included
CFA-PRS-EXH	Automated ventilation for fresh air	4	included	included
CFA-CC-WIN	CFA Computer Controls for Ripening & HVR	4	included	included
CC-5	Concrete Curbs formed with 4x5x1/4" Galv. Angle	4	included	included

CODE	SPECIALIZED DESCRIPTION OF INSTALLATION ABOVE	QTY	PRICE	TOTAL
LBR-IP-L	4" Thick Urethane Insulated		\$	\$
LBR-ESS	Partition Walls 26 g stucco embossed galv. Steel,	4	included	included
LBR-IVLD-BGD	Support Steel for the new panels & evaporators	4	included	included
L-RH20-EO-13	3200x4800mm BG Deur Insulated panel doors	4	included	included
L-RCSM	Refrig. AHU equipment for DX (direct expansion) application	4	included	included
L-IRL	HP side, 1-1 Air Cooled Condensing Unit	4	included	included
L-SSSR-F-522	Interior Room Lighting	4	included	included
L-SRG-522	SS storage racks, BW and GR for 1022	4	included	included
L-BR-PRS-ME	Controlled humidity & Ethylene gassing	4	included	included
L-BR-PRS-BE	Pressurization Control Panels & switches	4	included	included
L-BR-PRS-AL	Pressurization fans	4	included	included
L-BR-PRS-EXH	Pressurization accessories with louvers	4	included	included
L-BR-CC-WIN	Automated ventilation for fresh air	4	included	included
L-BR-CC-5	CFA Computer Controls for Ripening & HVR	4	included	included
	Concrete Curbs formed with 4x5x1/4" Galv. Angle	4	included	included

Customer Initials \_\_\_\_\_ Date: \_\_\_\_\_

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PROJECT MANAGEMENT & ENGINEERING-DRAFTING					
CFA-PM	Project Management & Supervision per week	7	included	included	
CFA-CAD	Engineering & Drafting, Manuals for Maintenance	1	included	included	
CFA-RENTAL	Rental Equipment like Scissors lifts and FL	6	by customer	included	
CFA-TVL	Travel cost & Local Accom for Crews to and from the PS	7	included	included	

included

NON-STANDARD OPTIONS					
CFA-RO	Reverse Osmosis Water filtration for Humidity	1	\$ 5,200	\$ 5,200	
CFA-HMS	Radio Frequency Remote Controller for Computer	1	\$ 4,000	\$ 4,000	
		0	0	\$ -	
		0	0	\$ -	
				\$ 9,200.00	

#### EXCLUSIONS-ITEMS OR TASKS NOT INCLUDED WITH THIS PROPOSAL

- Main Utilities like water, sewer, power, fire sprinklers or telephone
- Main electrical service or main power distribution panel for the banana rooms.
- Any sub-panels with breakers inside at the engine room and for the ripening rooms
- Any superstructure to support the refrigeration equipment other than what is included.
- The debris removal from the site and subsequent transportation charges
- Any structural modifications if required for the 2-tiered room area
- Main water hose bibbs for humidity application
- \* Roof top handling, if additional curbs and stands are required
- Bollards (door protection) and their installation.
- Sprinkler systems in & out side the ripening rooms are by others, but can be handled on a cost +18% basis
- Any existing demolition work other than identified.
- Floor drains and under-floor plumbing.
- Ceiling and roof modifications to existing room/building.
- Main electrical service or main power distribution panel for the banana rooms.
- Dedicated phone lines if non standard computerized controls are selected as an option
- Any item not covered under the original scope of the work.

Additional Terms & Conditions are hereby acknowledged by:

Customer Initials \_\_\_\_\_

Date: \_\_\_\_\_

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Purchaser	Del Monte Fresh Produce (HK) LTD, Address: 24 Salisbury Road, Tsimshatsui, Kowloon HK	Date 15-May-02	Quote # 22115	Revision	Rev 3
<b>PROJECT GRAND TOTAL WITH STANDARD OPTIONS AND APPLICABLE TAXES</b>					
CFA-PRS-MTL	Sub-Total for Materials				included
CFA-PRS-LBR	Sub Total for Labor				included
CFA-PRS-FRT	Sub-Total for Freight				included
CFA-PM-ED	Sub-Total for Project Management				included
CFA-SLSTAX	Customs Duties, Use or Sales Taxes				Not INCLD
CFA-PLN-INS	Plan Inspection fees and Permit Charges				Not INCLD
	Complete project Cost for 20 pallet sized rooms			Sub-Total	\$ 262,280.00
	Discount for 20 pallet sized rooms				\$ (25,720.00)
	Sub Total for 20 pallet sized rooms				\$ 236,560.00
	Complete project Cost for 40 pallet sized rooms			Sub-Total	\$ 327,140.00
	Discount for 40 pallet sized rooms				\$ (28,980.00)
	Sub Total for 40 pallet sized rooms				\$ 298,160.00
	<b>Total Project Cost for 20 &amp; 40 pallet sized rooms</b>				<b>\$ 589,420.00</b>
Rec'd By:		Dated: 15-May-02	Total Discount	\$ (54,700.00)	
Date Rec'd:		Final Sales Price	\$	534,720.00	

NS = Non-standard option (any item not offered as a regular option)

Purchaser acknowledges and accepts that a check for non-standard options must be paid for upon signing of this document. Monies paid towards non-standard options shall be applied towards the purchase price. Should Purchaser cancel the PO for any reason, the down payment is non-refundable.

Terms of Sale: 25% Down payment with Order Confirmation & Balance Confirmed L/C

Purchaser \_\_\_\_\_ Date \_\_\_\_\_

CFA, Inc. \_\_\_\_\_ Date \_\_\_\_\_

Purchaser acknowledges and accepts that the standard features and options offered are specific to this original quote and may not be the same in other CFA installations.

Purchaser acknowledges and accepts that no changes to the above options, impacting construction, can be made unless a Change Order Amendment has been made by CFA and confirmed by Purchaser by a signature and payment.

Customer Initials \_\_\_\_\_ Date: \_\_\_\_\_

CFA retains the right to use media like photos, videos and promotional materials upon completion of the project. Purchaser acknowledges that CFA has the authorization to bring in future clients to review CFA built facilities with an advance notice.

Purchaser	_____	Date	_____
Purchase Order	_____	Date	_____
Salesperson	_____	Date	_____
Field Manager	_____	Date	_____
Approved by	_____	Date	_____